

FARMERS FACE RISK DAILY

Risk Management Education helps farmers manage those risks to increase profitability



Enhancing
Quality of
Farm Family Life



Providing a
Safe & Secure
Food Supply



Improving
Rural
Prosperity



Strengthening
Economic
Viability

EXTENSION RISK MANAGEMENT EDUCATION is a regionally based, federally funded program. ERME provides competitive grants that fund education projects focused on helping farmers and ranchers successfully manage the unique risks associated with production agriculture.

ERME funds educational projects in 5 Risk Areas

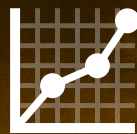
ERME funded projects generate tangible results—a few examples are illustrated below



PRODUCTION RISK

16,006

Farmers implemented new production systems or technologies



MARKETING RISK

31,038

Farmers implemented a marketing plan to take advantage of pricing opportunities



FINANCIAL RISK

22,606

Farmers developed a business plan to help their farm businesses be more successful



LEGAL RISK

6,776

Farmers implemented a food security plan to assure they are providing a quality product








HUMAN RISK

9,159

Farmers developed a transition plan to help keep the next generation on the farm

Here is what farmers have to say about these programs...

| PRODUCTION RISK | MARKETING RISK | FINANCIAL RISK | LEGAL RISK | HUMAN RISK |
|---|--|--|--|--|
| <p>“I really enjoyed the Grazing Academy. I can't wait until I get home and put in practice the things I have learned the last two days.”</p> | <p>“Taking the Western Meat School and building out our marketing plan allowed us to think outside the box in terms of how and where we sell beef ... By finishing more beef on our property and having a few market channels, we are able to sell the whole animal for greater returns than we did before.”</p> | <p>“By following a livestock case farm and learning about their financials, I was able to compare this to my own farm and see where I can improve things. This course was very beneficial in helping me take the next steps to expand my operation.”</p> | <p>“Probably one of the most important and valuable courses we've taken: Legal and Economic Considerations for Direct to Consumer Beef Sales. There was a lot of valuable info about retail food permits, slaughter facilities, and marketing techniques.”</p> | <p>“I really struggle with retaining skilled labor because we are not large enough to be able to offer a full-time job and I was uncertain about internship rules, but this workshop helped me understand what I need to know and how to offer a seasonal internship on my farm without getting into trouble.”</p> |
| <p>—Farmer Mississippi</p>  | <p>—Rancher California</p>  | <p>—Farmer Wisconsin</p>  | <p>—Farmer Texas</p>  | <p>—Farmer Massachusetts</p>  |

ERME—By the Numbers


24
YEARS
of funding
results-focused
projects


56
US STATES &
TERRITORIES
where ERME projects
have been delivered


1,738
EDUCATIONAL
PROJECTS
funded
since 2001


791,163
PEOPLE
participated in
ERME-funded
projects

ERME has funded innovative education projects that have generated tangible outcomes for agricultural producers in 56 US states and territories.

The ERME centers deliver risk management education through funding opportunities, including Risk Management Education, Exploratory, and Underutilization of Crop Insurance. ERME is committed to funding outcome-based projects that foster accountability and encourage collaboration. Project impacts, success stories, curriculum and other risk management resources are available at Extensionrme.org.

EXTENSION RISK MANAGEMENT EDUCATION

“Educating America’s farmers and ranchers to manage the unique risks of producing food for the world’s table.”

 National Institute of Food and Agriculture
U.S. DEPARTMENT OF AGRICULTURE

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